

COMMERICAL OPERATING PLAN

Sub-Chairman - Hal Neeley

A brief synopsis of last year's methodology and problems. The Sub-Chairman selects the commercial enterprises that will act as agents for Rotary.

The 1975 businesses were:

	<u>1975 Sales</u>
1. League City State Bank	\$198.25
2. Webster State Bank	251.25
3. Nassau Bay National Bank	?
4. Cullen Savings	119.25
5. Allied Seabrook Bank	60.00
6. First Bank of Clear Lake	322.50
7. Southwestern Savings Association*	15.00

Non-Commercial businesses:

1. Bay Area Committee on Drug Abuse	554.75
2. Freeman Memorial Library	92.25
3. Chamber of Commerce	140.25

*Did not receive tickets

- ° Other Agents may be selected if you deem appropriate.
- ° Establish a contact at the business who will be responsible for the receipt of sale and accounting of tickets.
- ° Write letter to individual identified above, assigning tickets by number - Adult, Child and any other pertinent information.
- ° Set up a weekly report from each enterprise so that we can report advance sales to the Planning Committee.

6/28/76

- ° Provide additional tickets as needed.
- ° Pick up cash and unsold tickets on September 17th.
- ° Provide sales form with tickets for agents.
- ° Deposit money.
- ° Report Sales by category
- Report receipts by category
- Report losses
- Total cash received
- Suggestions for improvement next year.